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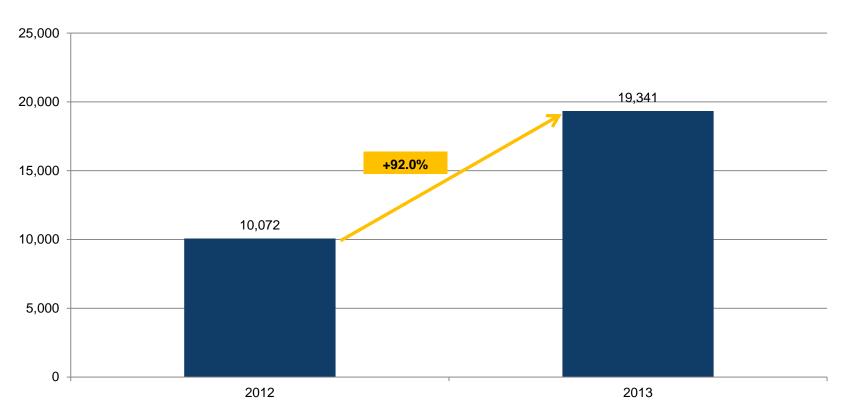
# Global Mobile Advertising Revenue The State of Mobile Advertising Around the World

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### Global mobile advertising revenue nearly doubled in 2013

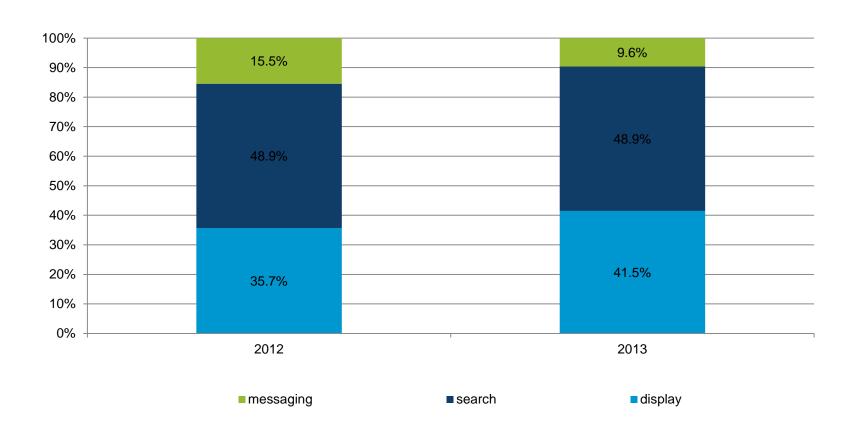
### Global mobile ad revenue (\$m)\*



<sup>\*</sup>All data in this presentation is in constant 2013 USD. Constant exchange rates have been used in order to eliminate currency effects on the growth rate.

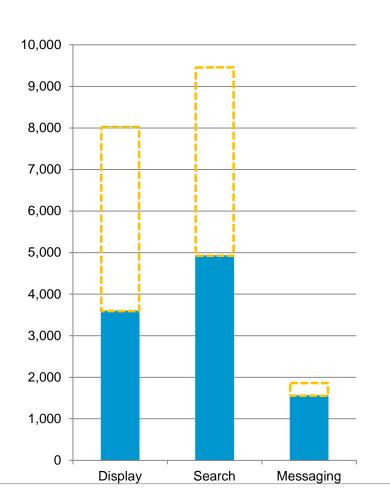
# Display expands its share of mobile advertising as messaging faces pressure

#### Global mobile ad revenue by format

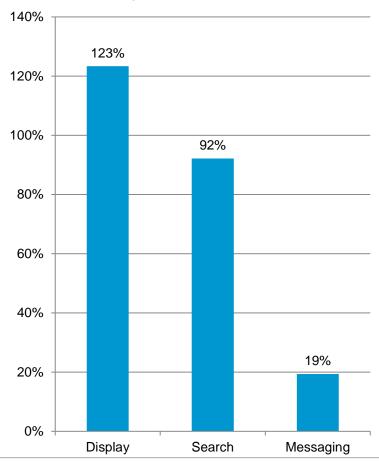


### Mobile display advertising revenues more than doubles as growth outperformed other formats

#### **2013 revenue gains over 2012 (\$m)**

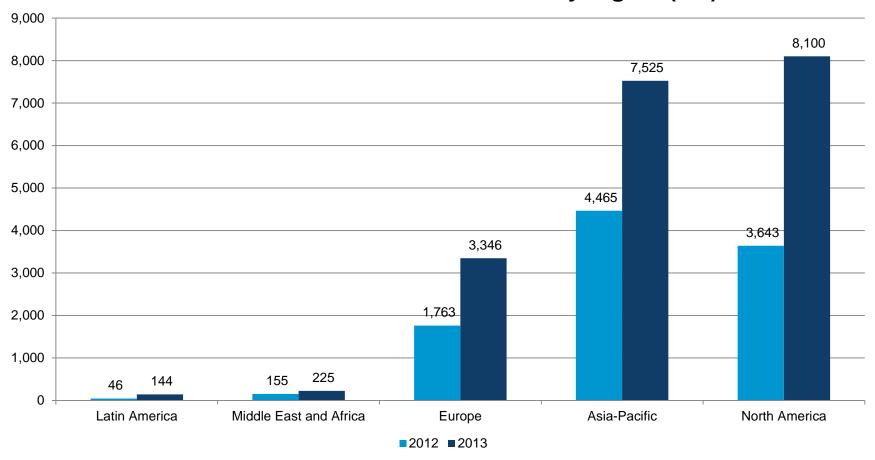


### Mobile ad growth in 2013 by format (%)



# North America overtakes Asia-Pacific as largest mobile advertising market

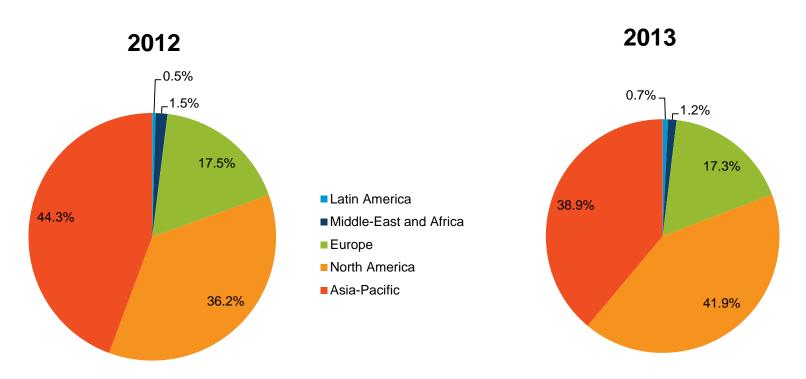
### 2012 vs 2013: Mobile ad revenues by region (\$m)





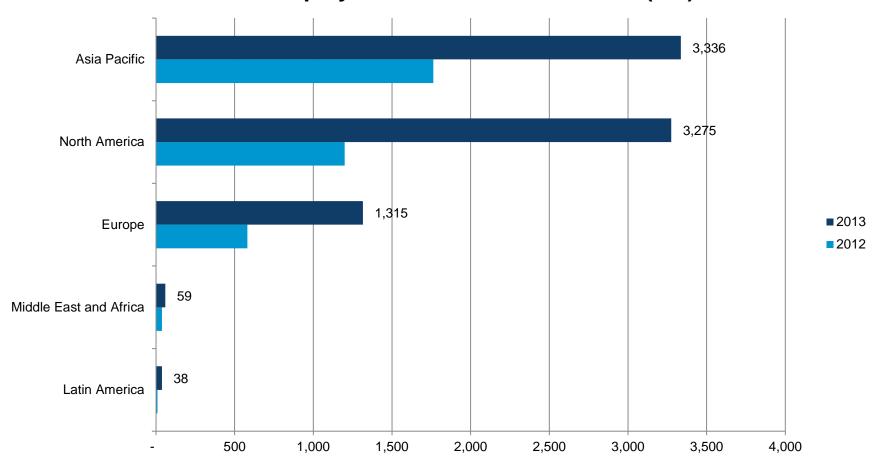
### Share gains for all regions apart from Asia-Pacific and Middle East & Africa

### Global mobile advertising revenue: share by region



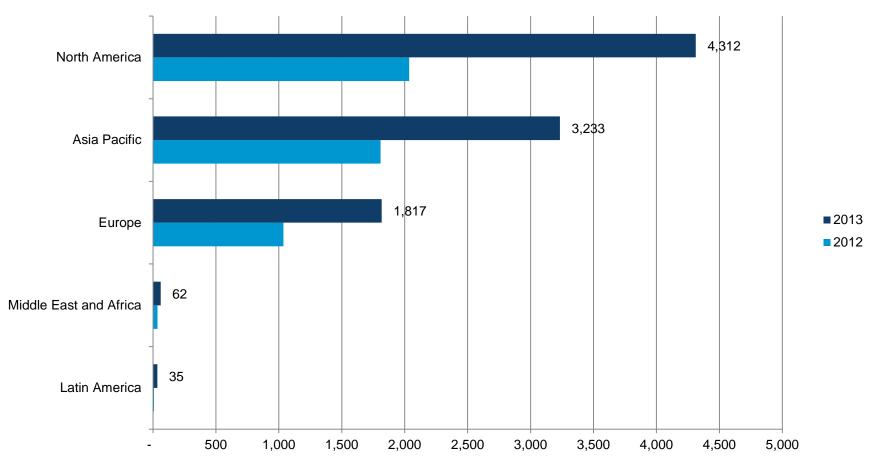
### Asia-Pacific maintains marginal lead in mobile display advertising ahead of rapidly growing North American market

### Mobile display ad revenue 2012 vs 2013 (\$m)



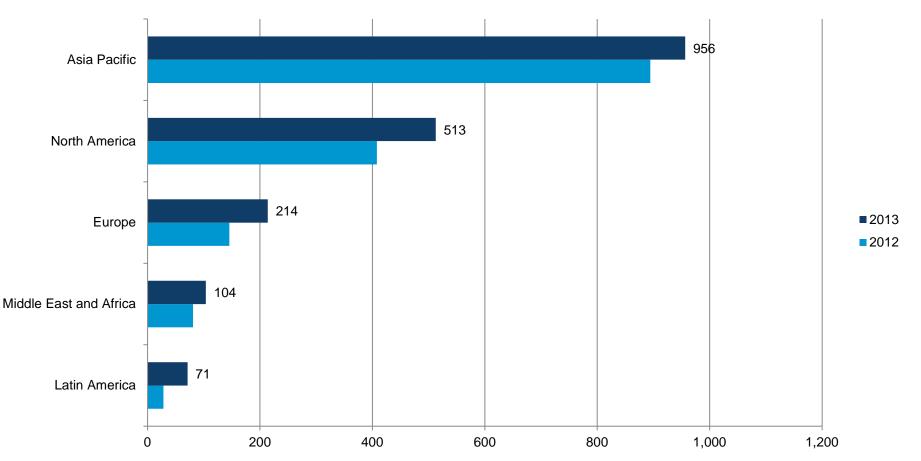
### Unchanged regional ranking in mobile search advertising





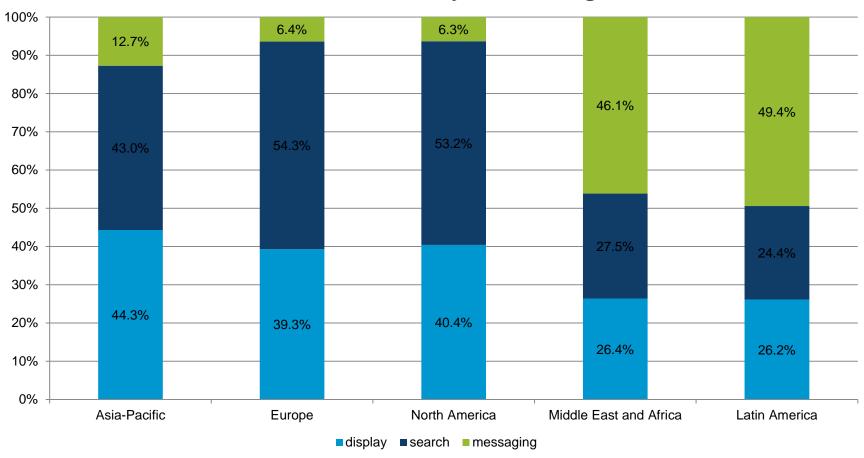
## Gap between smaller and larger mobile advertising regions is less pronounced in messaging

### Mobile messaging ad revenues 2012 vs 2013 (\$m)



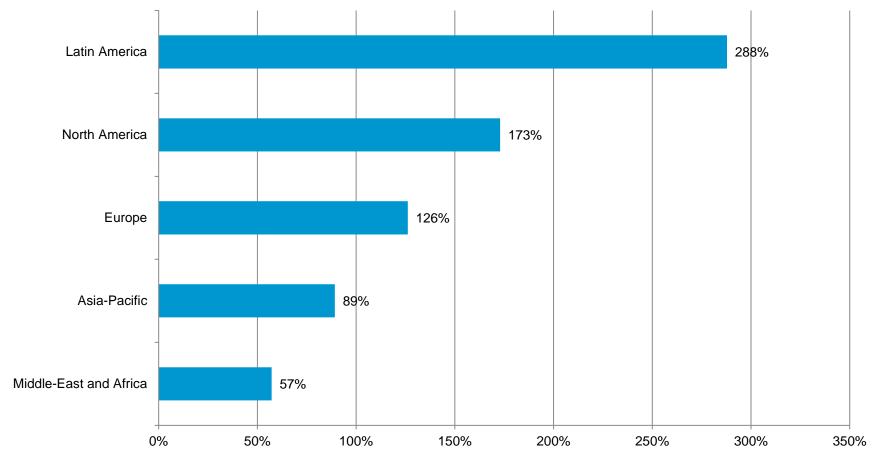
### Strong differences across format distribution globally

#### Mobile ad revenue by format: regions



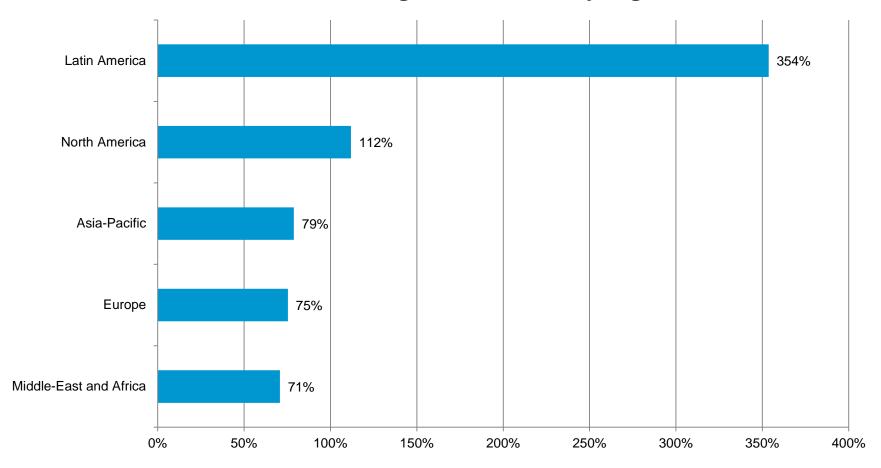
### Latin American mobile display market grows 5x faster than market in Middle East and Africa





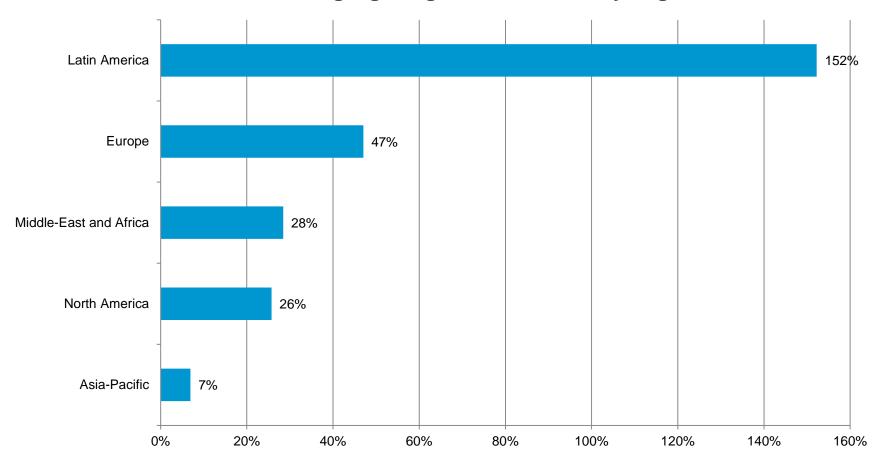
# Mobile search growth in Latin America decoupled from relatively homogenous growth in other regions

#### Mobile search ad growth in 2013 by region



## Maturity of messaging advertising evident in Asia Pacific, but format still commands triple-digit growth in Latin America

### Mobile messaging ad growth in 2013 by region



### **Thanks**

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